



## Kinetics Market Opportunities Fund

(KMKAX, KM KCX, KMKYX, KMKNX)

1<sup>st</sup> Quarter 2024

# Important Risk Disclosures



**You should consider the investment objectives, risks, charges and expenses of the fund carefully before investing. For a free copy of the fund's prospectus, which contains this and other information, visit our website at [www.kineticfunds.com](http://www.kineticfunds.com) or call 1-800-930-3828. You should read the prospectus carefully before you invest.**

In April 2019, Kinetics Asset Management LLC ("KAM") and Kinetics Advisers, LLC ("KA") reorganized into Horizon Asset Management LLC ("HAM"), following which HAM was renamed Horizon Kinetics Asset Management LLC ("HKAM"). KAM, HAM and KA were all wholly-owned subsidiaries of Horizon Kinetics LLC, and HKAM will remain a wholly-owned subsidiary. HKAM is the Fund's adviser, previously, KAM was the Fund's adviser. Neither the portfolio managers of the Fund nor the Fund's investment objective and investment strategy have changed.

Past performance does not guarantee future results. You will be charged a redemption fee equal to 2.00% of the net amount of the redemption if you redeem or exchange your shares less than 30 days after you purchase them. The Kinetics Global Fund is a diversified fund. Diversification does not ensure a profit or protect against loss in a declining market.

Unlike other investment companies that directly acquire and manage their own portfolios of securities, the Fund pursues its investment objective by investing all of its investable assets in a corresponding portfolio series of Kinetics Portfolio Trust. The Standard & Poor's 500 Index ("S&P 500") represents an unmanaged, broad-based basket of stocks. It is typically used as a proxy for overall market performance. S&P 500 Index returns assume that dividends are reinvested. You cannot invest directly in the S&P 500. This presentation is for informational purposes only, is not a solicitation to purchase shares, does not constitute investment or tax advice and is not a public or private offering or recommendation of any kind. This document and its content are the property of Horizon Kinetics LLC ("Horizon Kinetics") and cannot be reproduced or transmitted to any person in any form or by any means in whole or part without prior written consent from Horizon Kinetics. Mutual Funds, including Kinetics Global Fund, are subject to stock market risks and significant fluctuations in value. If the stock market declines in value, the Fund is likely to decline in value and you could lose money on your investment.

This Fund may invest in options and bonds, which carry special risks further discussed in the Fund's Prospectus. Concentrated portfolios that invest a substantial portion of their assets in a particular industry carry a risk that a group of industry-related stocks will decline in price due to industry specific developments. Companies in the same or similar industries may share common characteristics and are more likely to react comparably to industry specific market or economic developments. The Fund may invest in the equity securities of small and medium size companies. Small and medium-size companies often have narrower markets and more limited managerial and financial resources than do larger, more established companies. As a result, their performance can be more volatile and they face a greater risk of business failure, which could increase the volatility of the Fund's assets.

The Fund holds investments that provide exposure to bitcoin. The value of bitcoins is determined by the supply of and demand for bitcoins in the global market for the trading of bitcoins, which consists of transactions on electronic bitcoin exchanges ("Bitcoin Exchanges"). Pricing on Bitcoin Exchanges and other venues can be volatile and can adversely affect the value of the bitcoin. Currently, there is relatively small use of bitcoins in the retail and commercial marketplace in comparison to the relatively large use of bitcoins by speculators, thus contributing to price volatility that could adversely affect a portfolio's direct or indirect investments in bitcoin. Bitcoin transactions are irrevocable, and stolen or incorrectly transferred bitcoins may be irretrievable. As a result, any incorrectly executed bitcoin transactions could adversely affect the value of a portfolio's direct or indirect investment in bitcoin. Only investors who can appreciate the risks associated with an investment should invest in cryptocurrencies or products that offer cryptocurrency exposure. As with all investments, investors should consult with their investment, legal and tax professionals before investing, as you may lose money.

The Fund may invest in foreign securities, which can carry higher returns but involve more risks than those associated with U.S. investments. Additional risks associated with investments in foreign securities include currency fluctuations, political and economic instability, differences in financial reporting standards and less stringent regulation of securities markets. Portfolio holdings information is subject to change at any time and is as of the date shown. For more information, you may visit [www.kineticfunds.com](http://www.kineticfunds.com).

Murray Stahl is a member of the Board of Directors of Texas Pacific Land Corporation ("TPL"), a large holding in certain client accounts and funds managed by Horizon Kinetics Asset Management LLC ("HKAM"). Officers, directors and employees may also hold substantial amounts of TPL, both directly and indirectly, in their personal accounts. HKAM seeks to address potential conflicts of interest through the adoption of various policies and procedures, which include both electronic and physical safeguards. All personal and proprietary trading is also subject to HKAM's Code of Ethics and is monitored by the firm's Legal and Compliance Department.

- I. Firm Overview
- II. Investment Philosophy & Process
- III. Kinetics Market Opportunities Fund Review
- IV. Appendix
  - *Management Bios*
  - *Research Publications*
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  - *Definitions*

# Firm Overview

## At a Glance

### Horizon Kinetics LLC

- Independent, employee owned, serving clients since 1994.
- \$7.0 billion in firm-wide assets under management<sup>1</sup>.
- 79 employees.
- Offices in New York City, White Plains, NY and Summit, NJ.

### Stable, tenured investment team

- Co-Founders investing together for over 30 years.
  - **Murray Stahl** – Chairman, CEO, and CIO
  - **Steven Bregman** – President, Senior Portfolio Manager and Director of Research
  - **Peter Doyle** – President of Kinetics Mutual Funds, Inc. and Senior Portfolio Manager
- 21 Investment Professionals with an average tenure of 21 years with the firm and 31 years in the industry.

### Dedicated Culture

- Committed exclusively to investment research and portfolio management across the capital structure.
- Independent publisher of research for institutional investment community since 1995.
- Adhering to a research-intensive, time-tested fundamental investment philosophy.
- Institutional quality client service and operations infrastructure.

### Investment Approach

- Independent Thinking
  - Primary source data driven process.
  - Research analysts culturally guided to overcome confirmation biases and data availability errors.
- Opportunity
  - Seek above market returns with reduced chances of loss by capturing high discount rates associated with the “Equity Yield Curve.”
  - Earn returns of underlying fundamental business and potential narrowing of discount rate.
- Focus
  - Research team and process organized around attributes associated with long-term excess returns.
  - Seek to avoid the permanent loss of capital.
- Differentiated
  - Philosophy and process lead us to explore lesser researched and less frequently trafficked investments.
  - High active share<sup>2</sup> by design.
- Discipline
  - Portfolio Managers and Research Analysts must write logical, clear and understandable investment theses that withstand internal and external scrutiny.
- Patience
  - Capturing long-term excess returns requires commitment.

<sup>1</sup> As of March 31, 2024

<sup>2</sup> Active share is a measure of the percentage of holdings in a portfolio that differ from a benchmark index. It is calculated by taking the sum of the differences of the weight of each holding in the portfolio and the weight of each holding in the benchmark index and dividing by two. Active share is measured against the strategy's primary benchmark.

### Background:

Our co-founders created Horizon Asset Management LLC in 1994 and Kinetics Asset Management LLC in 1996, both are now consolidated under Horizon Kinetics Asset Management LLC, in answer to the extraordinary structural changes that were occurring in the personalized investment management industry.<sup>1</sup> The firm is dedicated to “long-horizon” investing and to providing solutions away from mass-market, asset allocation driven approaches to investing which we believe can be higher risk, higher cost, and tax-inefficient to most investors.

### Guiding Principles:

- We are committed to long-horizon, value driven investing and building long-term, continuous relationships with influencers of external permanent capital.
- We are contrarian investors and our vision is diametrically opposed to the movement of the crowd.
- Our investment approach stresses absolute returns, blending a combination of fundamental research, discipline and patience with the goal of long-term preservation and compounding of capital.
- We measure our success based on the net economic basis we can deliver to our clients, after allowance of applicable taxes, inflation and fees.
- We measure risk as an impairment of capital. Temporary price variability is not synonymous with risk. Returns can be increased by extension of the investment horizon rather than by extension of risk.
- Our strategies are driven by fundamental research and opportunity, not capacity for asset gathering.
- We invest alongside our clients and believe that a skin in the game approach is critical to aligning interests.

<sup>1</sup>In April 2019, Kinetics Asset Management LLC (“KAM”) and Kinetics Advisers, LLC (“KA”) reorganized into Horizon Asset Management LLC (“HAM”), following which HAM was renamed Horizon Kinetics Asset Management LLC (“HKAM”). KAM, HAM and KA were all wholly-owned subsidiaries of Horizon Kinetics LLC, and HKAM will remain a wholly-owned subsidiary.

# Firm Overview



## Strategy and Client Type Overview

**Firmwide Assets Under Management<sup>1</sup>** **\$7.0 B**

**Separately Managed Accounts<sup>2</sup>** **\$3.5 B**

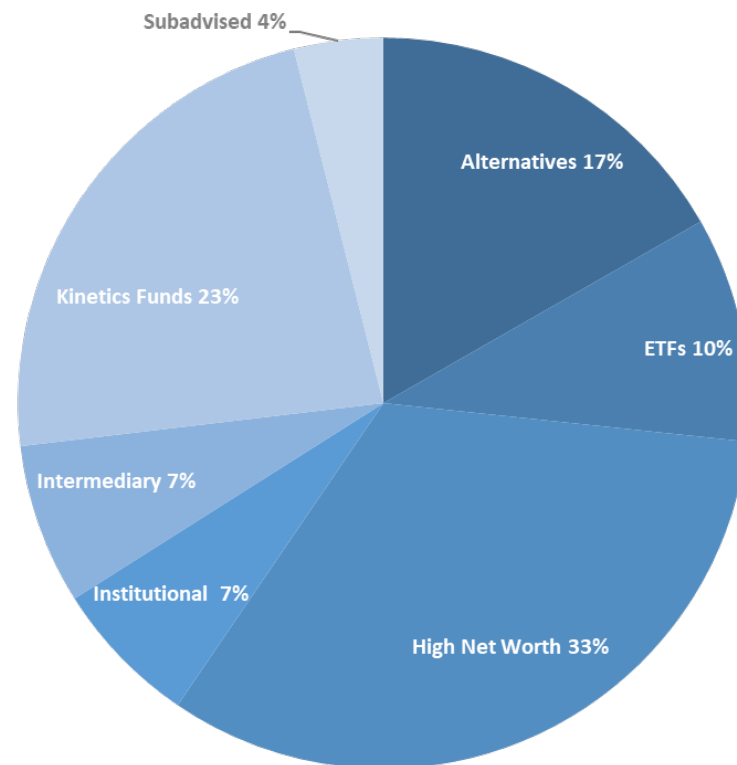
- Equities
- High-Yield
- Opportunistic Investments, i.e. Distressed Debt

**Kinetics Mutual Funds and Active ETF<sup>3</sup>** **\$2.3 B**

- Broad Markets
- Specialty Markets
- Income-Related
- Inflation Beneficiaries

**Alternative Investments\*** **\$1.2 B**

**Client Assets by Type<sup>1</sup>**



\*Alternative Investment values are based on previous month end fund administrator values. Additional information available upon request for qualified investors.

<sup>1</sup>AUM and client type as of 3/31/2024

<sup>2</sup>Includes assets in customized portfolios, other strategies developed for intermediaries, and sub-advised assets.

<sup>3</sup>Kinetics Mutual Funds, Inc. ("Kinetics Funds") are distributed by Kinetics Funds Distributor LLC ("KFD"), an affiliate of Horizon Kinetics LLC. KFD is not affiliated with the Kinetics Funds.

<sup>4</sup>Includes individual client accounts through intermediaries. The Horizon Kinetics Inflation Beneficiaries ETF (INFL) is distributed by Foreside Fund Services, LLC ("Foreside"). Foreside is not affiliated with INFL or Horizon Kinetics LLC or its subsidiaries.

You should consider the investment objectives, risks, charges and expenses of the mutual funds carefully before investing. For a free copy of the mutual funds' prospectus, which contains this and other information, visit our website at [www.kineticsfunds.com](http://www.kineticsfunds.com) or call 1-800-930-3828. You should read the prospectus carefully before you invest.

# Investment Philosophy & Process

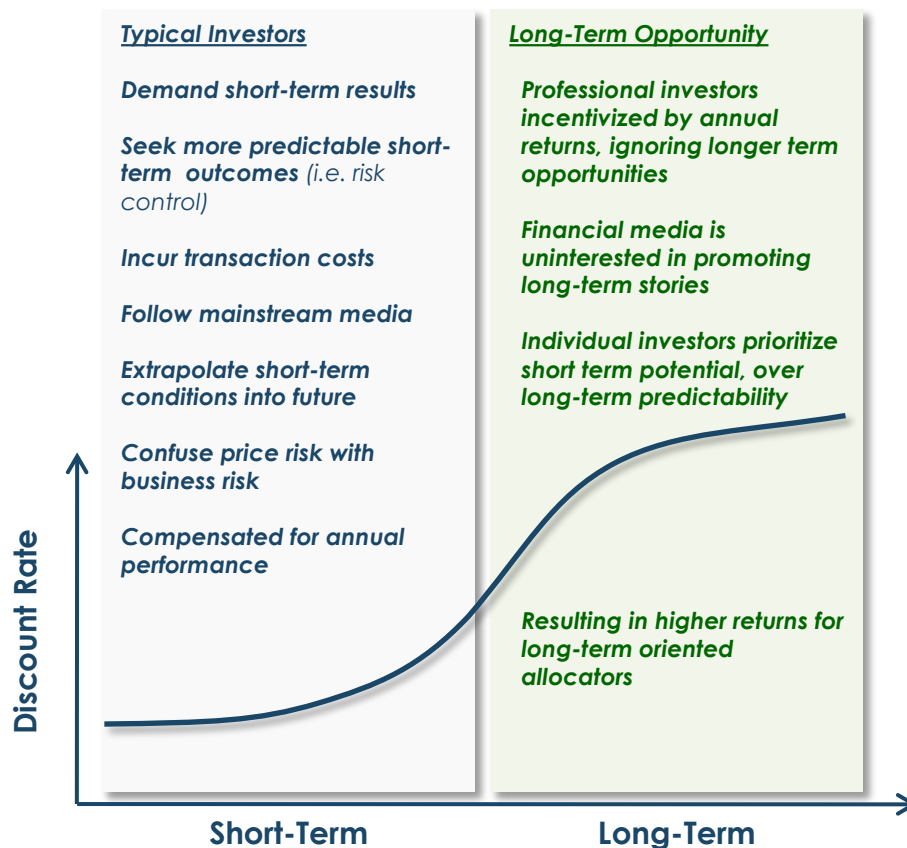


# Investment Philosophy

## The Equity Yield Curve

Investors' short-term interests can create significant mispricing of long-term investments. We believe a long-term investment horizon is essential to reducing chance of loss and earning excess return.

### Equity Yield Curve



### Return Dynamics

- Investors tend to overly discount future value creation that is likely, but for which the timing is unknown. As the timing risk decreases, so does the valuation discount.
- At a minimum, we expect to earn the underlying businesses' return on capital over time.
- Purchasing investments at substantial discounts to our assessment of future value reduces the likelihood and magnitude of capital losses
- Valuation multiple expansion often accompanies fundamental improvement or greater visibility into value recognition. Often, the market price will fully reflect future value, driving returns for existing shareholders, but muting future return potential.

### ***Why are securities mispriced?***

Information asymmetry and human emotion (fear and greed) were once the drivers for significant market pricing discrepancies. As markets have modernized, adherents have long advocated an “efficient market” due to the vast number of market participants, along with amount of market data and speed of information dissemination. However, what if the institutionalization of asset management **now is the cause of inefficiency?**

- **Traditional asset managers:** these investors are beholden to a rigid set of investment criteria (style, size, sector, geography) and a relevant benchmark. Thus, there is an impetus to always be invested in these securities despite fundamentals.
- **Index funds:** these funds invest purely based upon a prescribed formula, often based on market driven factors such as relative market values. Thus, capital flows are indiscriminant of fundamentals.
- **Endowments & Pensions:** these large pools of capital are funded and make disbursements predicated upon return and interest rate assumptions. The results is often a higher risk exposure maintained throughout market cycles.
- **Traders:** various types of market “traders” are universally motivated by short-term profits, often ignoring longer term implications on an investment.
- **Algorithmic funds:** a growing proportion of daily market volume is being driven by algorithmic trading, seeking to exploit pricing trends and mean reversions, regardless of fundamental business attributes. The funds often seek volatility targeting and or momentum trends, exaggerating market movements.

## Idea Generation

*Dynamic, unconventional thinking is required in order to consistently find successful long-term investments over the course of a full business cycle.*

*Investment team avoids relying solely on conventional descriptive attributes and places greater emphasis on attributes that are verifiable but not always readily quantifiable.*

*Confirmation and availability biases refer to an investor's tendency to assign greater importance to information that is readily available, easily organized, and consistent with pre-conceived views.*

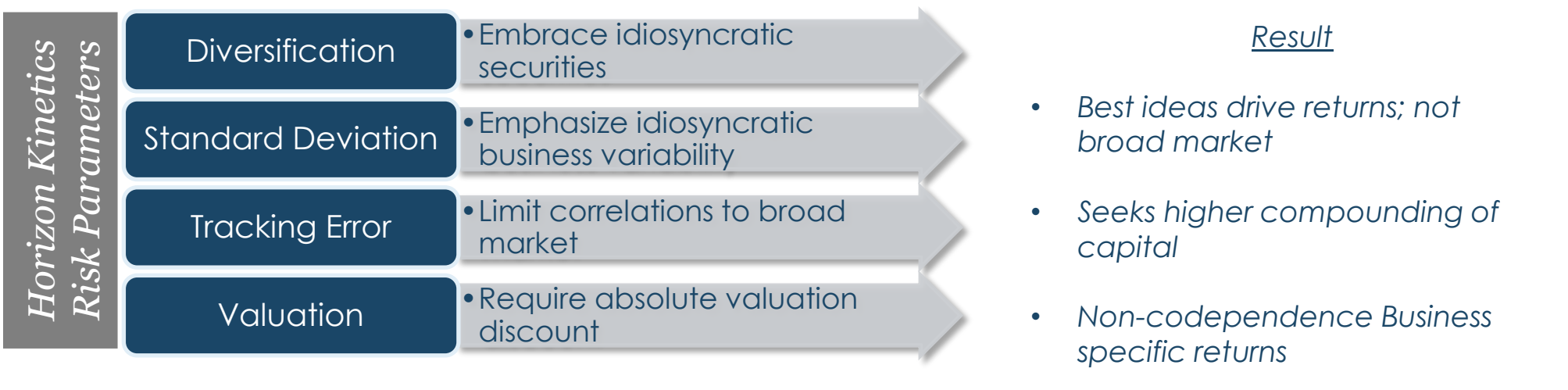
*Opportunity sets of value investments gyrate with market cycles, requiring flexibility to adjust for prevailing investment environment*

IDEA GENERATION	
Conventional Screens (Mainstream Investors)	Unconventional Attributes (Horizon Kinetics)
Style (Growth, Core, Value)	Owner-Operators
Sector / Industry	Bits and Pieces
Market Capitalization (small, mid, large)	Dormant Assets
Geography (Country, Region)	Scalability
Momentum (Price, Earnings)	Terms-of-Trade
Price Risk (Volatility)	Product Lifecycle
Valuation (P/B, P/E, P/S)	Spin-Off
	Liquidation
	ETF Divide

<b>Time Diversification</b>	Avoid attempting to time the market, and instead average into and out of positions over time.
<b>Initial Position Sizing/ Concentration</b>	Positions are sized by portfolio managers' judgment of discount rate magnitude along with an assessment of unconventional business attributes.
<b>Multi-Security Positions</b>	Multi-security positions are used when we have a high degree of conviction regarding a group of related businesses or a theme.
<b>Rebalancing</b>	Limit rebalancing to maximize returns and reduce transaction costs.
<b>Cash Allocation</b>	Cash allocation is a function of the attractiveness of investment opportunities at any given point in time.

# Fundamental Risk Management

## Quantifiable Risk versus Actual Risk



# Investment Team



## Portfolio Management and Research Team

### Investment Oversight Committee

**Steven Bregman**  
President  
(39 years of Industry Experience)

**Murray Stahl**  
CEO, CIO  
(46 years of Industry Experience)

**Peter Doyle**  
President, Kinetics Mutual Funds, Inc.  
(39 years of Industry Experience)

	Core Value Research Select	Large Cap Small Cap Spin-Off Strategic Value	Global Asia	Asset Light-Hard Asset (Inflation- Advantaged)	Mutual Funds Active ETFs Alternatives
Strategies					
Portfolio Managers	Steven Bregman	Murray Stahl	Murray Stahl Aya Weissman	Murray Stahl Steven Bregman James Davolos	Murray Stahl Peter Doyle Steven Bregman Matt Houk James Davolos Paul Abel Steven Tuen Darryl Monasebian Brandon Colavita
Research Team	Paul Abel Rich Begun Steven Bregman Rob Parauda	Therese Byars Ryan Casey James Davolos	Andrea DeMichele Peter Doyle Matt Houk	Utako Kojima Eric Sites Murray Stahl Alan Swimmer	Fredrik Tjernstrom Steven Tuen Aya Weissman

Certain research team members may also serve as co-portfolio managers on various strategies and funds.



# Kinetics Market Opportunities Fund

## Performance & Strategy Update

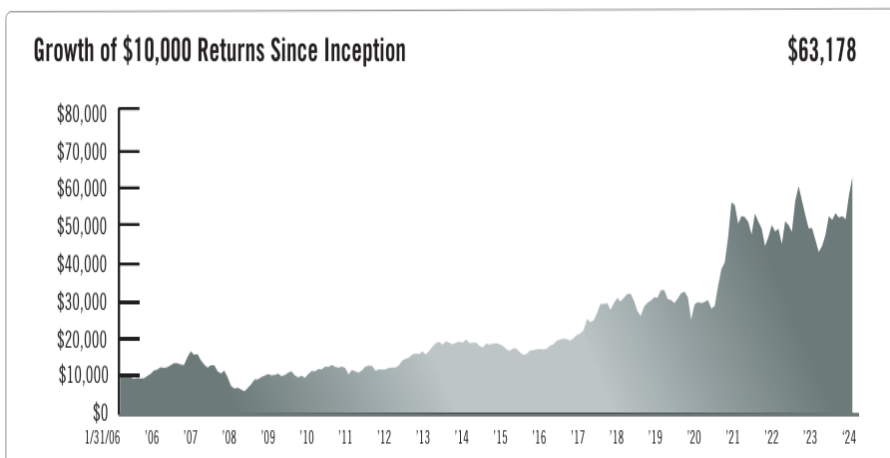
# Historical Performance Results



## The Kinetics Market Opportunities Fund - KMKNX

- U.S. focused global fund invests in companies engaged in capital markets related activities and services, which trade at attractive valuations.
- Investments are focused on companies that generally benefit from increasing transactional volume or facilitating financial transactions without employing financial leverage or risking their own capital.
- Such companies tend to have high operating leverage, high returns on equity and scalability.

As of 3/31/2024



As of 3/31/2024	Annualized Returns (Net %)				Since Inception (Net %)	
	1-Year	3-Year	5-Year	10-Year	Return % Ann.	Volatility % Ann.
<b>Market Opportunities Fund</b>	27.01	3.78	15.78	12.63	10.68	21.77
S&P 500 Index	29.88	11.49	15.05	12.96	10.26	15.47
<i>Excess Return</i>	-2.87	-7.71	0.73	-0.33	0.42	

<b>Rolling 5-Year Performance</b>					
The Market Opportunities Fund (Net) vs. S&P 500 Index					
As of 3/31/2024	Inception Date	# of 5-Year Periods	Total Return > Index	Total Return >0%	Total Return >10%
<b>Market Opportunities Fund</b>	1/31/2006	159	41%	92%	55%

**Performance data quoted represents past performance, which does not guarantee future results. Investment return and principal value of an investment may fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance may be lower or higher than the performance data quoted. You should consider the investment objectives, risks, charges and expenses of the Fund carefully before investing. Investors may visit our website at [www.kineticfunds.com](http://www.kineticfunds.com) or call us at 1-800-930-3828 for performance data current to the most recent month-end and for a copy of the most recent Prospectus. You should read the prospectus carefully before you invest.**

Performance shown is that of the Kinetics Market Opportunities Fund (No-Load Class). The Gross expense ratios listed are as of 12/31/2023 as reported in the 4/30/2024 prospectus. The Fund's adviser has voluntarily agreed to waive management fees and reimburse fund expenses so that net annual fund operating expenses do not exceed certain levels, not including acquired fund fees and expenses (AFFE), through April 30, 2025 and may be discontinued at any time by the Fund's adviser after April 30, 2025. The assets in the Fund as of March 31, 2024 were approximately \$143.5 million. The inception date is January 31, 2006. Performance includes the reinvestment of dividends. Performance does not include a sales charge. You will be charged a redemption fee equal to 2.00% of the net amount of the redemption if you redeem or exchange your shares 30 days or less after you purchase them. Rolling 5-Year Performance and Volatility statistics begin with first complete month of performance. The Growth of \$10,000 chart illustrates the performance of a hypothetical \$10,000 investment made in No Load Class shares commencement of operations (1/31/2006). It assumes reinvestment of capital gains and dividends. This chart is not intended to imply any future performance.



# Kinetics Market Opportunities Fund



## The Kinetics Market Opportunities Fund - Fund Information

Class	Assets* (MM)	Inception Date	Ticker	CUSIP	12b-1 fee	Expense Ratios	
						Gross	Net
Advisor A	11.2	Jan-06	KMKAX	494613771	0.50%	2.01%	1.65%
Advisor C	11.0	Feb-07	KMKCX	494613730	1.00%	2.51%	2.15%
Institutional	23.1	May-08	KMKYX	494613615	---	1.71%	1.20%
No Load	98.3	Jan-06	KMKNX	494613789	---	1.76%	1.40%

## Monthly Performance

<u>Market Opportunities Fund</u> <u>(No Load)</u>	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	<u>May</u>	<u>Jun</u>	<u>Jul</u>	<u>Aug</u>	<u>Sep</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>YTD</u>	<u>S&amp;P 500 Index</u>
<b>2024</b>	-1.5	12.4	8.0										19.6	10.6
<b>2023</b>	-6.8	-6.6	0.3	-6.4	-6.9	3.7	6.6	10.4	-1.9	3.5	-2.2	0.6	-7.3	26.3
<b>2022</b>	-9.4	5.3	6.7	-3.3	1.5	-8.1	13.1	-1.9	-3.6	16.8	6.9	-6.3	15.0	-18.1
<b>2021</b>	4.6	16.4	19.8	-1.2	-9.0	4.0	-0.6	-2.4	-6.5	11.6	-4.0	-3.6	28.0	28.7
<b>2020</b>	1.3	-4.3	-19.1	15.8	2.3	-1.0	0.7	1.9	-7.2	2.1	17.9	13.3	19.5	18.4
<b>2019</b>	9.5	3.3	1.7	3.2	-0.3	6.2	0.1	-7.0	-0.9	-2.6	3.9	4.6	22.8	31.5
<b>2018</b>	-0.3	1.0	-6.1	6.3	4.6	-3.1	3.4	3.2	-0.1	-5.9	-8.8	-4.5	-10.9	-4.4
<b>2017</b>	1.0	-0.5	-2.0	3.1	4.3	1.8	4.1	13.1	-3.0	1.5	7.9	9.1	47.3	21.8
<b>2016</b>	-4.2	1.5	5.2	1.0	1.3	0.2	-0.1	0.8	4.9	1.7	5.2	1.6	20.4	12.0
<b>2015</b>	-2.0	5.4	-1.0	1.5	0.1	-1.4	-2.4	-4.7	-2.3	3.9	-0.3	-5.7	-9.1	1.4
<b>2014</b>	-3.8	4.8	-1.9	-2.3	2.4	1.6	-1.6	4.6	-4.5	0.2	0.2	-4.7	-5.5	13.7
<b>2013</b>	9.6	3.3	1.8	5.5	1.8	-1.2	4.3	-4.3	5.7	6.3	5.4	1.6	46.7	32.4
<b>2012</b>	5.3	8.9	2.0	-0.6	-10.0	3.2	-0.5	0.7	2.9	0.4	0.3	4.8	17.5	16.0
<b>2011</b>	-0.4	5.5	-0.2	3.7	-3.7	-1.7	2.2	-3.0	-13.2	10.3	-3.0	-2.8	-7.8	2.1
<b>2010</b>	-5.3	2.0	6.3	3.1	-9.5	-4.8	4.6	-5.6	10.5	7.3	-0.8	5.1	11.3	15.1
<b>2009</b>	-7.3	-6.7	15.1	13.4	14.5	0.5	6.7	3.1	4.2	-3.4	1.5	2.9	50.2	26.5
<b>2008</b>	-10.0	-7.6	-6.1	4.7	-0.1	-12.0	-4.7	6.2	-14.7	-22.5	-8.9	3.1	-54.8	-37.0
<b>2007</b>	5.6	-1.6	1.3	4.4	3.7	-0.1	-2.6	-0.5	15.6	9.7	-5.3	1.1	34.0	5.5
<b>2006</b>		1.2	1.5	-1.8	-4.6	2.0	-0.8	0.4	6.1	5.5	8.2	2.0	20.9	10.8

\*Assets as of 3/31/2024. The gross expense ratios listed are as of 12/31/2023 as reported in the 4/30/2024 prospectus. The Fund's adviser voluntarily agreed to waive management fees and reimburse fund expenses so that net annual fund operating expenses do not exceed certain levels, not including acquired fund fees and expenses (AFFE), through April 30, 2025 and may be discontinued at any time by the Fund's adviser after April 30, 2025. Monthly Performance Chart begins with the first full month of performance.

# Portfolio Top 10 Holdings



## The Kinetics Market Opportunities Fund – March 31, 2024

Name	% of Portfolio	Horizon Kinetics' Perspective
Texas Pacific Land Corporation	43.9	Texas Pacific Land Corp. is a land owner that generates cash flow via easement and oil royalties from owned land in Texas, and its water services business and periodic land sales. As a royalty business, TPL participates in the upside when oil prices rise, without incurring the capital investment requirements of an operator and with lower downside risk.
Grayscale Bitcoin Trust*	26.4	The Bitcoin Investment Trust invests in bitcoin, a cryptocurrency with the potential to appreciate significantly should it become established as either a store of value or a transactional currency. If bitcoin were to capture even a small share of the electronic payments market, the value of each coin would increase dramatically due to the limited number of coins to be produced. Following the approval ETFs for several providers in early 2024, GBTC uplisted to NYSE Arca as a spot Bitcoin ETF.
Partners Value Investments LP	2.0	Partners Value Investments Inc primarily represents a leveraged investment in Brookfield Asset Management shares. Its primary asset is an 8% stake in Brookfield comprising 132 million Class A Limited Voting shares and 33 million Class A Voting shares as of December 31, 2022.
Associated Capital Group, Inc. – Class A	1.8	Associated Capital is the alternative assets management business helmed by Mario Gabelli, following its separation from other arms of the business. We believe that in the volatile environment currently facing investors, Associated Capital has the potential to perform well.
Intercontinental Exchange Group, Inc.	1.2	ICE enjoys operating leverage typical of financial and commodity market exchanges. Furthermore, ICE owns Bakkt, which launched futures and options contracts on bitcoin, both of which have the potential to generate significant revenues to ICE should bitcoin's adoption continue to become more widespread.
Franco-Nevada Corporation	1.2	Franco Nevada is a gold-focused royalty stream company; the royalty business model benefits from rising gold prices, while minimizing the risks associated with mining operations. The company is an example of an asset-light inflation beneficiary, which we believe has the potential to appreciate in what we expect will be a period of sustained structural inflation. One of the company's royalty streams stems from a copper mine in Panama which is currently the subject of significant turmoil. Should this be resolved, the shares should benefit; however, the company has many other revenue streams as well.
Permian Basin Royalty Trust	1.1	Permian Basin Royalty Trust is an energy royalty company with acreage adjacent to Texas Pacific Land Corp.'s. The company has the potential to participate on the upside as energy prices increase, which we expect will occur as we believe that we are facing a structural energy shortage, without incurring the capital intensity or operational risk of exploration and productions companies.
CBOE Global Markets Inc.	1.0	The leading options trading exchange in the world stands to continue revenue and margin expansion through organic growth and additional products related to the proprietary CBOE Volatility Index (VIX). Through its CBOE Digital division, CBOE provides access to crypto spot and futures markets, another avenue of significant potential growth.
Clarkson PLC	1.0	Clarkson plc is a global broker and financial services provider to the shipping and offshore industries. This business does not require ownership of any vessels, so Clarkson does not carry the balance sheet or operational risks of a typical shipping company.
Urbana Corporation – Class A	1.0	Urbana is a long-term focused investment company based in Canada. The company was previously a mining exploration company, changing to an investment fund in 2015. Investments are evenly split between public and private entities, and include several avenues to benefit from the growth of digital assets. Urbana shares trade at around 50% of NAV.

\*Please refer to slide two for information regarding risks associated with an investment in Bitcoin.

Holdings information is presented for illustrative purposes only, portfolio holdings are subject to change without notice and it should not be assumed that the holdings were or will be prove to be profitable. Holdings are expressed as a percentage of the total net investment and may vary over time. Equity holdings are subject to change, and may not be indicative of actual market position due to the use of call and put options.

# Portfolio Statistics



## The Kinetics Market Opportunities Fund – March 31, 2024

### Fund Characteristics

Total Net Assets	\$143.5 mm
Total Number of Positions*	49
Investment Style	Global Equity
Minimum Purchase <sup>(1)</sup>	\$2,500
Inception Date	1/31/06

\*Calculated such that all securities issued by one issuer are counted as one position

### Strategy Statistics

	Fund	S&P 500 Index
Beta	1.04	1.00
Standard Deviation	21.77	15.47
Up Market Capture Ratio	1.06	
Down Market Capture Ratio	1.01	
Sharpe Ratio	0.43	0.57
Weighted Avg. Mkt. Cap. <sup>(2)(3)</sup>	\$24,335	\$803,930
Median Market Capitalization <sup>(2)(3)</sup>	\$7,438	\$35,499
Price to Book <sup>(3)</sup>	5.34	4.54
Price to Earnings <sup>(3)</sup>	21.90	26.13
Return on Equity <sup>(3)</sup>	38.46%	28.78%

### Portfolio Allocation & Characteristics

Common Stocks	62.5%
Unit Investment Trust	26.4%
Cash & Cash Equivalents	10.7%
Warrants	0.2%
Preferred Stocks	0.2%
Turnover Ratio	11%
Active Share <sup>(3)</sup>	97.84%

<sup>1</sup> Relates to No-Load, A-Class and C-Class shares only. Institutional class has a \$1 MM minimum.

<sup>2</sup> In Millions

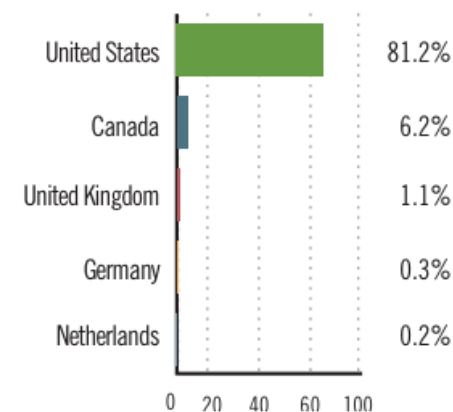
<sup>3</sup> Where stated, statistics that would generally be representative for the S&P 500 Index are instead calculated and depicted based on the iShares Core S&P 500 ETF, an investable product that seeks to track the S&P 500 Index. Strategy Statistics begin with first complete month of performance. Source: FactSet, Fund Admin, Bloomberg.

<sup>4</sup> Source: North American Industry Classification System (NAICS) Sector Classifications

### Top 10 Sectors, <sup>4</sup> %

Oil and Gas Extraction	45.0%
Sec., Cmmnty Contracts, and Other Fin. Inv. And Rel. Act.	26.7%
Other Investment Pools and Funds	3.5%
Securities and Commodities Exchanges	3.3%
Management of Companies and Enterprises	2.6%
Mining (except Oil and Gas)	2.2%
Securities and Commodity Exchanges	1.2%
Data Processing, Hosting, and Related Services	1.1%
Support Activities for Water Transportation	1.0%
Other Financial Investment Activities	0.9%

### Top Countries, <sup>4</sup> %



## [1st Quarter 2024 Commentary](#)

**Reading Length: 33 pages/May 2024**

*Somewhere along the line, people got the idea that we “hate” technology stocks. Perhaps it was because we were among the few to write short-sale reports on the top tech stocks of the Dot.com era, and because we said the word “bubble” out loud. Yet a few of our most successful and impactful investments have been tech-related, even in that era. The current moment bears some striking similarities, and we see opportunities where others may not—yes, even in the realm of technology.*

## [Kinetics Mutual Fund 1Q2024 Conference Call Transcript](#)

*Peter Doyle, President of Kinetics Mutual Funds, Inc., hosted a conference call on April 9, 2024.*

## [Kinetics Mutual Fund 4Q2023 Conference Call Transcript](#)

*Peter Doyle, President of Kinetics Mutual Funds, Inc., hosted a conference call on October 11, 2023.*

## [4th Quarter 2023 Commentary](#)

**Reading Length: 24 pages/January 2024**

*Prefatory Remarks*

*The Sweep of History or Era-Change Section*

- *The Global Raw Materials Arbitrage*
- *The 40-Year Manufacturing and Labor Arbitrage*
- *The opening of “denied areas.”*

*The Now, Going Forward Era Section*

- *The Expanded BRICS Problem*
- *The Direct Competitive Threat Problem: China and the U.S. Technology Sector*
- *The Resultant Threat to Indexation, In Shorthand*
- *The Curious Case of Global Index Weightings – From the Outside, Looking In Implications for Portfolios and Some Recent Portfolio Developments*
- *A Place for Some Capital Intensive Businesses with True Contingent Pricing Power*
- *A Significant Portfolio Development, in Three Parts:*
  - *Part One, Narrowly*
  - *Part II, Bitcoin ETFs and the Bitcoin ‘Refresh’ Opportunity*
  - *Part III, The Continuing Convergence of Crypto and the Incumbent Financial System*

## [2024 New Year Letter from Our Founders](#)

**Reading Length: 3 pages/January 2024**

## [Kinetics Mutual Fund 3Q2023 Conference Call Transcript](#)

*Peter Doyle, President of Kinetics Mutual Funds, Inc., hosted a conference call on October 11, 2023.*

# Appendix

## **Murray Stahl**

*Chairman, Chief Executive Officer, Chief Investment Officer*

Murray is Chief Executive Officer, Chairman of the Board of Horizon Kinetics and is a co-founder of the Firm. He has over thirty years of investing experience and is responsible for overseeing the Firm's proprietary research. Murray serves as the Firm's Chief Investment Officer, and chairs the Firm's Investment Committee, which is responsible for portfolio management decisions across the entire Firm. He is also the Co-Portfolio Manager for a number of registered investment companies, private funds, and institutional separate accounts. Additionally, Murray is the Chairman and Chief Executive Officer of FRMO Corp. He is also a member of the Board of Directors of the Minneapolis Grain Exchange, the Bermuda Stock Exchange and Texas Pacific Land Corporation. Prior to co-founding the Firm, Murray spent 16 years at Bankers Trust Company (1978-1994) as a senior portfolio manager and research analyst. As a senior fund manager, he was responsible for investing the Utility Mutual Fund, along with three of the bank's Common Trust Funds: The Special Opportunity Fund, The Utility Fund, and The Tangible Assets Fund. He was also a member of the Equity Strategy Group and the Investment Strategy Group, which established asset allocation guidelines for the Private Bank. Murray received a Bachelor of Arts in 1976, a Masters of Arts in 1980 from Brooklyn College, and an MBA from Pace University in 1985.

## **Peter Doyle**

*Managing Director, President of Kinetics Mutual Funds, Inc.*

Peter is a Managing Director and co-founder of the Firm. He is a senior member of the research team, and a member of the Investment Committee and the Board. Peter is a Co-Portfolio Manager for several registered investment companies, private funds, and institutional separate accounts. He is also responsible for oversight of the Firm's marketing and sales activities and is the Vice President of FRMO Corp. Previously, Peter was with Bankers Trust Company (1985-1994) as a Senior Investment Officer, where he also served on the Finance, Utility and REIT Research sub-group teams. Peter received a BS from St. John's University and an MBA from Fordham University.

## **Steven Bregman**

*President*

Steven is the President of Horizon Kinetics and is a co-founder of the Firm. He is a senior member of the Firm's research team, a member of the Investment Committee and Board, and supervises all research reports produced by the Firm. As one of the largest independent research firms, Horizon Kinetics focuses on structurally inefficient market sectors, including domestic spin-offs, global spin-offs (The Spin-Off Report and Global Spin-Off Report), distressed debt (Contrarian Fixed Income) and short sale candidates (Devil's Advocate), among others. Horizon Kinetics has also taken an interest in creating functionally improved indexes, such as the Spin-Off Indexes and the Wealth Indexes (which incorporate the owner-operator return variable). Steve is also the President and CFO of FRMO Corp., a publicly traded company with interests in Horizon Kinetics and is a member of the Board of Directors of Winland Electronics, Inc. He received a BA from Hunter College, and his CFA® Charter in 1989. Steve has authored a variety of papers, notably "Spin-offs Revisited: A Review of a Structural Pricing Anomaly" (1996) and "Equity Strategies and Inflation" (2012).

## **Thomas Ewing**

*Co-Founder*

Tom is a Managing Director and co-founder of the Firm. Tom joined the Firm in 1996 and is a member of both the Board and the Investment Committee. Tom oversees Horizon Kinetics' North Carolina office and is instrumental in the creation of new Horizon Kinetics investment strategies. Previously, Tom was a Marketing Director with Smith Barney's Capital Management Division (1989-1991) and then a Financial Consultant at Wheat First Butcher Singer (1991-1996). Tom received a BA from Washington & Lee University.

## **Alun Williams**

*Chief Operating Officer*

Alun joined the Firm in 2009 and, after 12 years as the firm's Director of Trading and Operations, took over the role of Chief Operating Officer in 2021. As Chief Operating Officer, Alun is responsible for overseeing daily operations and administrative functions for Horizon Kinetics. Prior to 2009, Alun was at Goldman Sachs where he was the head of GSAM Operations Salt Lake City. Alun joined Goldman Sachs in 1996 and in his time there held a number of operational and control positions within the equity, private wealth and asset management divisions. Alun received a BSc in Business Administration from Bath University, England.

## **Jay Kesslen**

*General Counsel, Managing Director*

Jay joined the Firm in 1999 and currently serves as General Counsel, Managing Director, and is a member of the Board. He oversees all aspects of the Firm's legal affairs, advises on all material compliance matters, and is responsible for the Firm's corporate governance. Jay is the Firm's Anti-Money Laundering Officer and also serves as a Director for several private funds managed by subsidiaries of the Firm. He is also Vice President and Assistant Secretary for Kinetics Mutual Funds, Inc., a series of U.S. mutual funds managed by Horizon Kinetics Asset Management LLC, a subsidiary of the Firm. Jay also serves as the General Counsel of FRMO Corp., a publicly traded company. Jay holds a BA in Economics from the State University of New York at Plattsburgh (cum laude) and a JD from Albany Law School.

## **Mark Herndon**

*Chief Financial Officer*

Mark joined the Firm in 2024 and currently serves as Chief Financial Officer. Mark is responsible for overseeing all financial reporting functions of Horizon Kinetics. Previously, Mark was Senior Vice President and Chief Financial Officer at Safeguard Scientifics from 2018 to 2023, a publicly listed firm that provided capital and relevant expertise to a portfolio of private entities. Prior to 2018, Mark spent 27 years at PricewaterhouseCoopers serving in a variety of client service and national office roles, including his position as Assurance Partner from 2006 through 2018. Mark earned a BBA in Accounting from Georgia Southern University and an MBA from Emory University's Goizueta Business School.

## **Russell Grimaldi**

*Chief Compliance Officer, Associate General Counsel*

Russ joined the Firm in 2005 and currently serves as the Chief Compliance Officer and Associate General Counsel. He oversees the Firm's compliance program and supports all legal and regulatory functions. Russ has substantial experience with the rules and regulations governing the investment management industry and is a member of several of the Firm's operating committees. Russ holds a BA in Legal Studies from Quinnipiac University (cum laude) and a JD from Albany Law School.

# Written Research



## At The Foundation of Our Process

### Horizon Kinetics Research Reports

#### Contrarian Research Report

Established April 1995

#### The Spin-Off Report

Est. February 1996

#### The European Spin-off and Restructuring Report\*

Est. March 2010

#### The Fixed Income and Cryptocurrency Report

Est. October 2000

#### The Devil's Advocate Report

Est. August 2000

#### The Stahl Report

Est. March 2004

#### The European Contrarian Report\*\*

Est. April 2008

\*Formerly known as the Global Spin-Off report

\*\*Formerly known as the Global Contrarian Report

### Horizon Kinetics White Papers

#### The Equity Yield Curve

- *The Equity Yield Curve*, 2012

#### Spin-Offs

- *Spin-Offs Revisited: A Review of a Structural Pricing Anomaly*, 1996
- *The Spin-Off Report: A Study of Spin-Off Performance*, 2010
- *Predictive Attribute Update: Spin-Offs*, 2012
- *A Study of Spin-Off Performance Over a Ten-Year Time Frame*, 2013
- *Spin-Offs: A Global Predictive Attribute*, 2014
- *Tax-Free Spin-Offs - An Overview of Internal Revenue Code 355 & Tax Implications of Subsequent Transactions*, 2017

#### Owner Operators

- *Intangible Asset Report*, 1998
- *Owner-Operators*, 2012

#### Opportunistic Income Investing and The Yield Famine

- *Income Approach to Investing*, 2016
- *Equity as a Bond Substitute*, 2015
- *The Paradox (and Opportunity) of High Yield Indexation*, 2016

#### Under the Hood Index Series

- *Diversification and the Active Manager*
- *When is a P/E Not a P/E, or How To Turn 90 into 22 in Three Easy Steps*
- *The Indexation That Is, Versus The Indexation That Should Be*
- *The Value of Cash*

#### Eclectic Musings

- *Russell 2000® Index Construction: When Small Caps Became a Big Problem*, 2013
- *Shipping – An Insight into a Non-Correlated, Undervalued, High-Optionality Industry Group*
- *Royalty Companies – A More Elegant Approach to Earn Money from Gold*
- *Utilities – Running on Empty: Major Disruption Ahead*
- *Asset Light, Real Assets - Economically Resilient Business Models*
- *The AMAGF IT/Social Media Stocks – Some Factual Observations*
- *Japan Special Opportunity Strategy - An Uncorrelated, Unrepeatable Graham Classic Value Opportunity*

#### Cryptocurrencies

- *The Question of Bitcoin Transaction Speed and System Capacity*
- *Government Suppression and Consensus Money: What the Government Really Thinks*
- *Bitcoin and Legal Tender (and Fraud, Hacking and Government Suppression)*
- *If Some News Falls in the Forest, and No One Hears It, Is it Still News?*
- *Cryptocurrency or Fiat Currency? Volatility or Debasement? Choose Your Risk.*
- *The Declining Governmental and Legal Risks to Bitcoin & Cryptocurrencies*
- *Bitcoin & "Forks"*
- *The Rise of the Artificial Asset Class*
- *Cryptocurrencies: An Emerging Asset Class*
- *The Most Volatile Asset Correlated With Nothing*
- *Government Suppression and Consensus Money: What the Government Really Thinks*
- *The Essential Incentive and Disincentive System of an Effective Operative Cryptocurrency*
- *Bitcoin Co-Existing with Fiat Currency and the Banking System*



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**[www.kineticsfunds.com](http://www.kineticsfunds.com)**

**Beta:** A statistic that measures the volatility of the fund, as compared to that of the overall market. The market's beta is set at 1.00; a beta higher than 1.00 is considered to be more volatile than the market, while a beta lower than 1.00 is considered to be less volatile. The Beta has been calculated using data since the fund's inception.

**Standard Deviation:** A statistical measure of portfolio risk used to measure variability of total return around an average, over a specified period of time. The greater the standard deviation over the period, the wider the variability or range of returns and hence, the greater the fund's volatility. The standard deviation has been calculated since inception.

**Up Market Capture Ratio:** A statistical measure of an investment manager's overall performance in up-markets. The up-market capture ratio is used to evaluate how well an investment manager performed relative to an index during periods when that index has risen. The up-market capture ratio has been calculated since inception.

**Down Market Capture Ratio:** A statistical measure of an investment manager's overall performance in down-markets. The down-market capture ratio is used to evaluate how well or poorly an investment manager performed relative to an index during periods when that index has dropped. The down-market capture ratio has been calculated since inception.

**Sharpe Ratio:** A statistical measure that uses standard deviation and excess return to determine reward per unit of risk. A higher Sharpe ratio implies a better historical risk-adjusted performance. The Sharpe ratio has been calculated since inception using the 3-month treasury bill for the risk-free rate of return.

**Weighted Avg. Mkt. Cap:** The mean market capitalization (value of outstanding shares) of a basket of stocks, taking into account the relative weight of each investment.

**Median Market Capitalization:** The median market capitalization (value of outstanding shares) of a basket of stocks.

**Price to Book Ratio:** The harmonic weighted average of the price/book (P/B) ratios of the equity securities referenced. The ratio calculated by dividing the current price of the stock by the company's book value per share (assets minus liabilities).

**Price to Earnings Ratio:** The harmonic weighted average of the price/earnings (P/E) ratios of the equity securities referenced. The P/E ratio is calculated by dividing the current price of the stock by the trailing one year earnings.

**Return on Equity:** The amount of net income returned as a percentage of shareholders equity. Return on equity measures a corporation's profitability by revealing how much profit a company generates with the money shareholders have invested.

**Turnover Ratio:** A measure of how frequently assets within a fund are bought and sold by the managers represented over a one year period.