



HORIZON KINETICS

1994 ~ INVESTING FOR 20 YEARS ~ 2014



Kinetics Small Cap Opportunities Fund

(KSCOX, KSOAX, KSOCX, KSCYX)

1st Quarter 2014

You should consider the investment objectives, risks, charges and expenses of the fund carefully before investing. For a free copy of the fund's prospectus, which contains this and other information, visit our website at www.kineticsfunds.com or call 1-800-930-3828. You should read the prospectus carefully before you invest.

Past performance does not guarantee future results. You will be charged a redemption fee equal to 2.00% of the net amount of the redemption if you redeem or exchange your shares less than 30 days after you purchase them. As a non-diversified fund, the value of its shares may fluctuate more than shares invested in a broader range of companies.

Unlike other investment companies that directly acquire and manage their own portfolios of securities, the Fund pursues its investment objective by investing all of its investable assets in a corresponding portfolio series of Kinetics Portfolio Trust. The Russell 2000 Index measures the performance of the small-cap segment of the U.S. equity universe. Russell 2000 Index returns assume that dividends are reinvested. You cannot invest directly in the Russell 2000. This presentation is for informational purposes only, is not a solicitation to purchase shares, does not constitute investment or tax advice and is not a public or private offering or recommendation of any kind. This document and its content are the property of Horizon Kinetics LLC ("Horizon Kinetics") and cannot be reproduced or transmitted to any person in any form or by any means in whole or part without prior written consent from Horizon Kinetics. Mutual Funds, including Kinetics Small Cap Fund, are subject to stock market risks and significant fluctuations in value. If the stock market declines in value, the Fund is likely to decline in value and you could lose money on your investment.

This Fund may invest in options and bonds, which carry special risks further discussed in the Fund's Prospectus. Concentrated portfolios that invest a substantial portion of their assets in a particular industry carry a risk that a group of industry-related stocks will decline in price due to industry specific developments. Companies in the same or similar industries may share common characteristics and are more likely to react comparably to industry specific market or economic developments. The Fund may invest in the equity securities of small and medium size companies. Small and medium-size companies often have narrower markets and more limited managerial and financial resources than do larger, more established companies. As a result, their performance can be more volatile and they face a greater risk of business failure, which could increase the volatility of the Fund's assets.

The Fund may invest in foreign securities, which can carry higher returns but involve more risks than those associated with U.S. investments. Additional risks associated with investments in foreign securities include currency fluctuations, political and economic instability, differences in financial reporting standards and less stringent regulation of securities markets. In a non-diversified Fund, more of the Fund's assets may be concentrated in the common stock of any single issuer, which may make the value of the Fund's shares more susceptible to certain risks than shares of a diversified mutual fund. Portfolio holdings information is subject to change at any time and is as of the date shown. For more information, you may visit www.kineticsfunds.com.

- I. Firm Overview
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Firm Overview

Horizon Kinetics LLC

- Independent, employee owned, serving clients since 1994.
- \$9.7 billion in firm-wide assets under management¹.
- 80+ employees.
- Offices in New York City and Elmsford, NY.

Stable, tenured investment team

- Co-Founders investing together for over 25 years.
 - **Murray Stahl** – Chief Investment Officer
 - **Steven Bregman** – Director of Research
 - **Peter Doyle** – President of Kinetics Mutual Funds, Inc.
- 20 Investment Professionals with an average tenure of 9 years with the firm and 17 years in the industry.

Dedicated Culture

- Committed exclusively to investment research and portfolio management across the capital structure.
- Independent publisher of research for institutional investment community since 1995.
- Adhering to a research-intensive, time-tested fundamental investment philosophy.
- Institutional quality client service and operations infrastructure.

Investment Approach

- Independent Thinking
 - Primary source data driven process.
 - Research analysts culturally guided to overcome confirmation biases and data availability errors.
- Opportunity
 - Seek above market returns and reduced chances of loss by capturing high discount rates associated with the “Equity Yield Curve.”
 - Earn returns of underlying fundamental business and potential narrowing of discount rate.
- Focus
 - Research team and process organized around attributes associated with long-term excess returns.
 - Seek to avoid the permanent loss of capital.
- Differentiated
 - Philosophy and process lead us to explore lesser researched and less frequently trafficked investments.
- Discipline
 - Portfolio Managers and Research Analysts must write logical, clear and understandable investment theses that withstand internal and external scrutiny.
- Patience
 - Capturing long-term excess returns requires commitment.

¹ As of March 31, 2014

Firm Overview

History

Team Formation at Bankers Trust

Murray Stahl (1978)
 Steven Bregman (1985)
 Peter Doyle (1985)

- Portfolio Management:
 - Special Opportunities
 - Utilities
 - Tangible Assets
- Portfolio management responsibilities for separately managed accounts within the Bank's Private Client Group and Trust Company.
- Identified need for independent research.

Horizon Asset Management LLC (1994)

Formed to advise separately managed accounts.

Kinetics Asset Management LLC (1996)

Created to manage the Kinetics Mutual Funds leveraging Horizon's investment research.

Kinetics Advisers LLC (2000)

Created to manage the Kinetics Hedge Funds leveraging Horizon's investment research.

Horizon Kinetics LLC (2011)

Created as a parent company with a single comprehensive platform.

1978-1994

1994

1995

1996

1998

2000

2004

2008

2010

2011

2012

2013

Research Milestones

Contrarian Research Report

Spin-off Report

Intangible Asset Report

Capital Structure Arbitrage

Stahl Report

Global Contrarian Report

ETF Report

Investment Management Milestones

Separate Accounts

Equity and Fixed Income Strategies

Options & Asia Strategies

Wealth Indexes

Spin-Off Index

Mutual Funds

Internet Fund

Paradigm Fund

Multi-Disciplinary Fund

Alternative Income Fund

Alternative Strategies

Equity Long/Short Strategies

Option & HY Strategies

Short Focused Fund

Firm Overview



Strategy and Client Type Overview

Firmwide Assets Under Management **\$9.7 B**

Separately Managed Accounts¹ **\$6.8 B**

Focused Strategies

- Large Cap
- Global Large Cap Value
- Small Cap
- Asia
- Spin-Off
- High Yield Opportunity
- Core Value

Unconstrained Strategies²

- Strategic Value Investing
- Research Select
- All Cap
- Options-Based Investing

Kinetics Mutual Funds, Inc³ **\$2.2 B**

Broad Markets

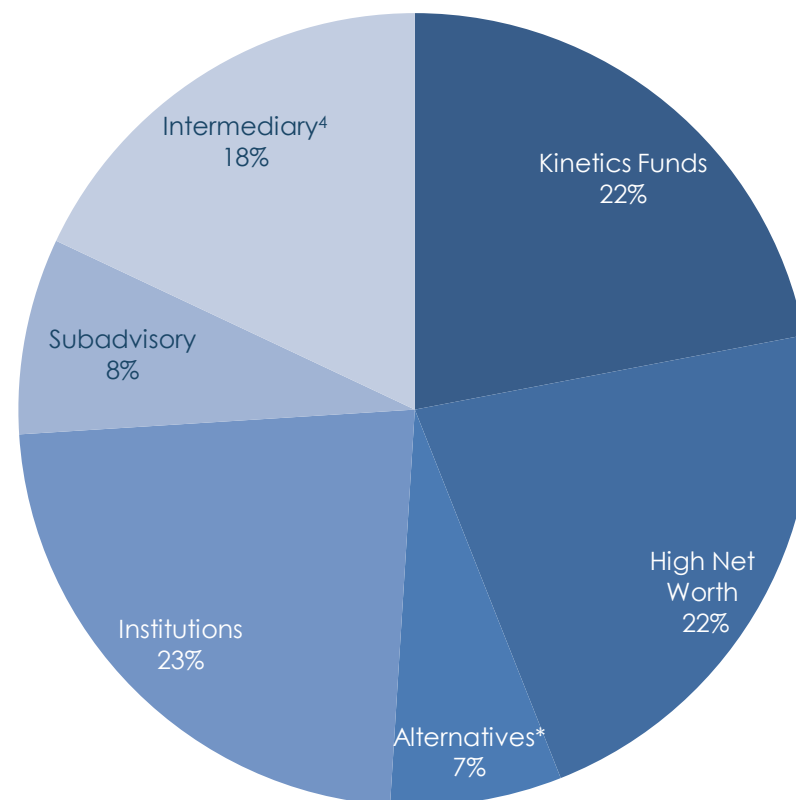
- Paradigm Fund
- Small Cap Fund
- Global Fund
- Multi Disciplinary Fund

Specialty Markets

- Internet Fund
- Medical Fund
- Market Opportunities Fund
- Alternative Income Fund

Alternative Investments^{*} **\$0.7 B**

Client Assets by Type



AUM and client type as of 3/31/2014.

^{*} Additional information available upon request for qualified investors.

¹ Includes assets in customized portfolios and other strategies developed for intermediaries.

² Subject to client guidelines.

³ Kinetics Mutual Funds, Inc. ("Kinetics Funds") are distributed by Kinetics Funds Distributor LLC ("KFD"), an affiliate of Horizon Kinetics LLC. KFD is not affiliated with the Kinetics Funds.

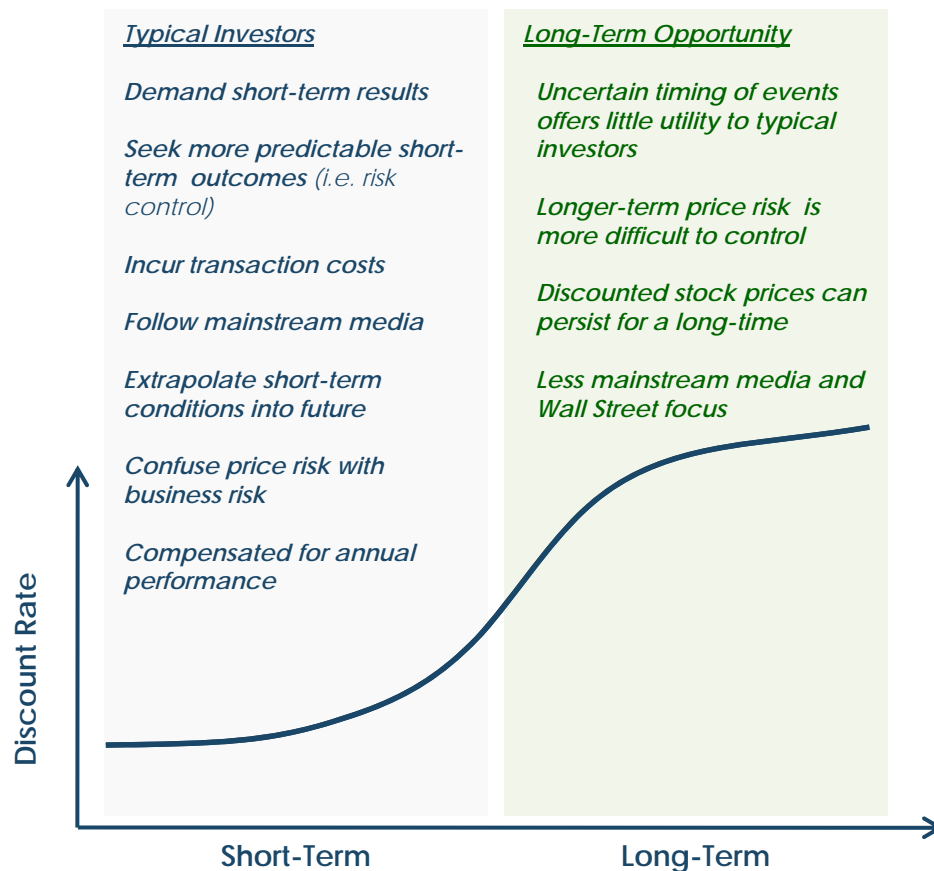
⁴ Includes individual client accounts through intermediaries.

You should consider the investment objectives, risks, charges and expenses of the mutual funds carefully before investing. For a free copy of the mutual funds' prospectus, which contains this and other information, visit our website at www.kineticsfunds.com or call 1-800-930-3828. You should read the prospectus carefully before you invest.

Investment Philosophy & Process

Investors' short-term interests can create significant mispricing of long-term investments. We believe a long-term investment horizon is essential to minimizing losses and earning excess return.

Equity Yield Curve



Return Dynamics

- Future events inevitably become short-term “actionable” for typical investors as equity investments “roll down” the equity yield curve.
- At a minimum, we expect to earn the underlying businesses’ return on capital overtime.
- Acquiring investments at a higher discount rate provides the potential for a reduced chance of loss.
- Valuation multiples improve; market prices may move to or beyond fundamental values as investors observe and extrapolate from improved results and near-term events.
- Company results and improved prospects ultimately attract Wall Street and mainstream media attention, which may further enhance returns.

Dynamic, unconventional thinking is required to find successful long-term investments.

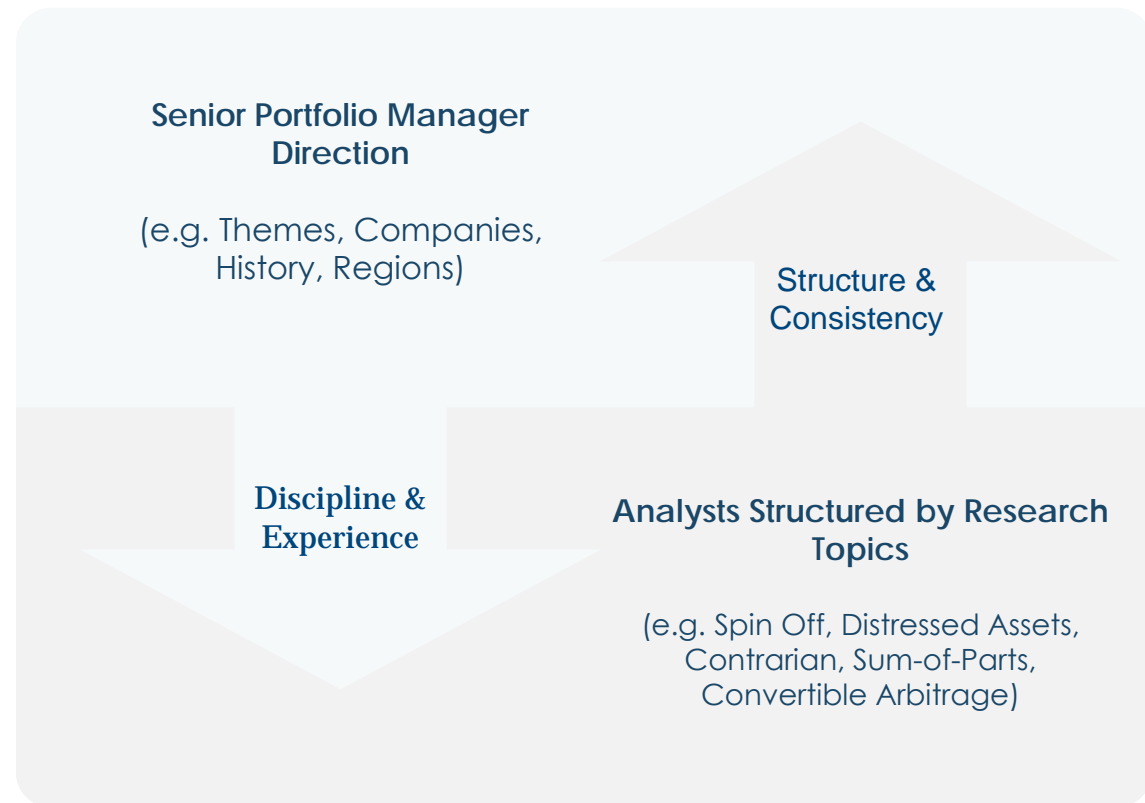
Investment team avoids relying solely on conventional descriptive attributes and places greater emphasis on attributes that are verifiable but not always readily quantifiable.

Confirmation and availability biases refer to an investor's tendency to assign greater importance to information that is readily available, easily organized, and consistent with pre-conceived views.

IDEA GENERATION	
Conventional Screens	Unconventional Attributes
Style <i>(Growth, Core, Value)</i>	Owner-Operators
Sector / Industry	Bits and Pieces
Market Capitalization <i>(small, mid, large)</i>	Dormant Assets
Geography <i>(Country, Region)</i>	Scalability
Momentum <i>(Price, Earnings)</i>	Terms-of-Trade
Price Risk <i>(Volatility)</i>	Product Lifecycle
Valuation <i>(P/B, P/E, P/S)</i>	Industry History
	Business Risk
	Spin-Off
	Liquidation

Horizon Kinetics Research

- Team and process organized around our philosophy
- Independent¹
- Emphasize written reports²
- Peer reviewed
- Absolute minded approach focusing on firm's entire capital structure



¹ Horizon Kinetics does not use outside consultant, network or survey services for investment purposes.

² Not all of Horizon Kinetics' investments correspond to specific written research reports.

Investment Team

Portfolio Management and Research Team



Investment Oversight Committee

Steven Bregman
President
(29 years of Industry Experience)

Murray Stahl
Chief Investment Officer
(36 years of Industry Experience)

Peter Doyle
President, Kinetics Mutual Funds, Inc.
(29 years of Industry Experience)

Strategies

Core Value
Research Select

Large Cap
Small Cap
Spin-Off
Strategic Value

Global
Asia

Fixed Income
Options

Mutual Funds
Alternatives

Portfolio Managers

Steven Bregman

Murray Stahl

Murray Stahl
Aya Weissman

Murray Stahl
Steven Bregman
David Kingsley
Derek Devens

Murray Stahl
Peter Doyle
Steven Bregman
David Kingsley
Matt Houk

Research Team

Paul Abel
Rich Begun
Steven Bregman
Therese Byars

Ryan Casey
James Davolos
Andrea DeMichele
Derek Devens

Peter Doyle
Rory Ewing
Mike Gallant
Matt Houk

David Kingsley
Utako Kojima
Eric Sites

Murray Stahl
Salvator Tiano
Fredrik Tjernstrom

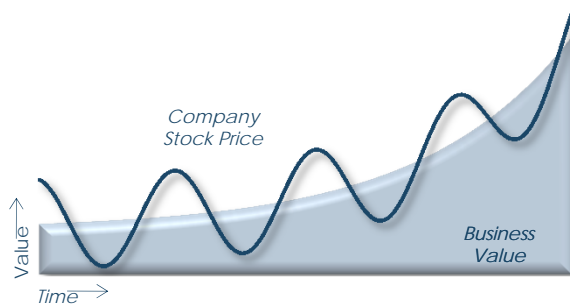
Steven Tuen
Aya Weissman
Eric Zhou

Certain research team members may also serve as co-portfolio managers on various strategies and funds.

Risk management is embedded within our fundamental research process.

Volatility as a Measure of Risk

- Short-term price movements are not necessarily indicative of long-term business value.



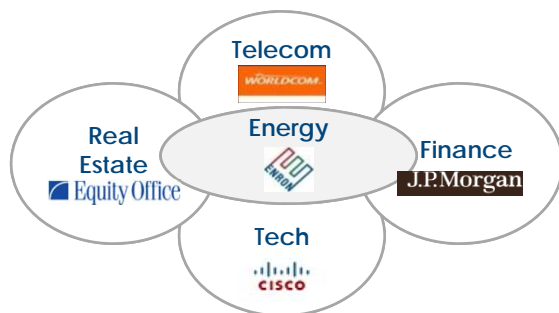
Limitations of Traditional Concepts

- We believe investors' desire for precise quantification can lead to availability errors and a false sense of risk control.



Identify Co-Dependency

- Portfolio managers identify co-dependence among portfolio companies and seek to manage exposures accordingly.



Focus on Managing Idiosyncratic Risk

	Systematic Risk	Idiosyncratic Risk
Short-Term	Short-term systematic risk is best controlled via asset allocation.	Example: Avoid investments with substantial short-term debt maturities.
Long-Term	Example: Seek to profit from secular growth in China.	Focus Bottom-up, fundamental analysis.

¹ Certain sector funds do not seek to offer non co-dependent holdings as a result of their investment strategy.

Time Diversification	Avoid attempting to time the market, and instead average into and out of positions over time.
Initial Position Sizing	Initial position sizes are typically built to 2% of the portfolio over time while higher conviction names can be built to 5% ¹ of the portfolio.
Concentration	Positions are sized by portfolio managers' judgment of discount rate magnitude along with an assessment of unconventional business attributes.
Multi-Security Positions	Multi-security positions are used when we have a high degree of conviction regarding a group of related businesses or a theme.
Rebalancing	Limit rebalancing to maximize returns and reduce transaction costs.
Cash Allocation	Cash allocation is a function of the attractiveness of investment opportunities at any give point in time.

¹ Typical Max of 10%. May vary in certain funds.



Kinetics Small Cap Opportunities Fund Performance & Strategy Update

Historical Performance Results



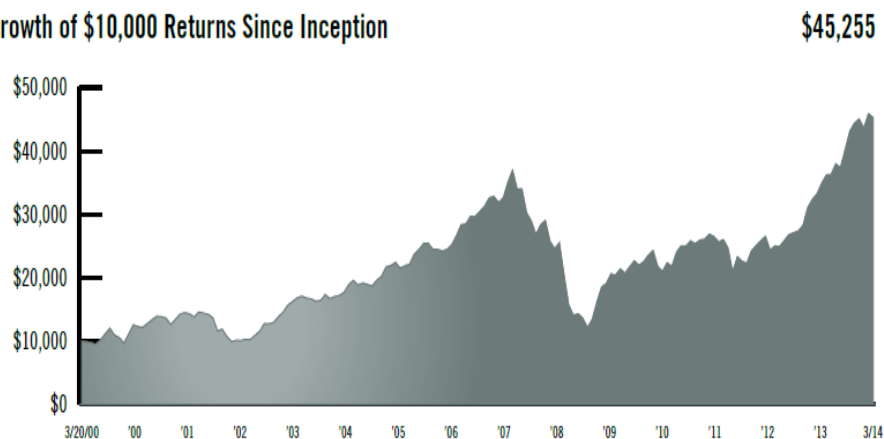
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The Small Cap Opportunities Fund – KSCOX

- Kinetics Asset Management LLC is the investment adviser to Kinetics Mutual Funds, Inc., a series of U.S. registered investment companies, which includes The Kinetics Small Cap Opportunities Fund.
- U.S. focused global small-cap fund seeking to invest in fundamentally undervalued companies with market capitalizations at or below the highest market capitalization of a component security within the Russell 2000® Index.
- Investments are concentrated in companies that have a small capitalization with the potential to expand to higher valuations either through revaluation, growth or a combination thereof.
- Fund targets companies with substantial barriers to entry, long product life cycles and sound capital structures; on occasion companies may be less mature companies and in the process of developing a superior product or market niche.

As of 3/31/2014

Growth of \$10,000 Returns Since Inception



As of 3/31/2014	Annualized Returns (%)				Since Inception (Net %)	
	1 Year	3 Year	5 Year	10 Year	Return % Ann.	Volatility % Ann.
Small Cap Fund	36.1	20.2	27.5	10.5	11.4	21.0
Russell 2000 Index	24.9	13.2	24.3	8.5	7.0	20.3
<i>Excess Return</i>	11.2	7.0	3.1	2.0	4.4	

Rolling 5-Year Performance Small Cap Opportunities Fund (Net) vs. Russell 2000 Index

As of 3/31/2014	Inception Date	# of 5-Year Periods	Total Return > Index	Total Return >0%	Total Return >10%
Small Cap Fund	Mar-00	109	61%	79%	45%

Performance shown is that of the Kinetics Small Cap Opportunities Fund (No-Load Class). The annual expense ratio, gross of any fee waivers or expense reimbursements, is 1.96% for the No-Load Class. The annual net expense ratio, after voluntary reimbursements and waivers, which may be discontinued at any time, is 1.64%. The assets in the Fund as of March 31, 2014 were approximately \$420 million. The inception date is March 20, 2000. Performance includes the reinvestment of dividends. Past performance is no guarantee of future results and an investment can lose money. Performance does not reflect the deduction of a sales load or fee, which, if included, would reduce the performance quoted. You will be charged a redemption fee equal to 2.00% of the net amount of the redemption if you redeem or exchange your shares 30 days or less after you purchase them. An investor's investment return and principal value of an investment will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance may be lower or higher than the performance data quoted. You should consider the investment objectives, risks, charges and expenses of the Fund carefully before investing. Investors may visit our website at www.kineticsfunds.com or call us at 1-800-930-3828 for a copy of the most recent Prospectus containing performance data current to the most recent month-end.

Rolling 5-Year Performance statistics begin with first complete month of performance.

The Growth of \$10,000 chart illustrates the performance of a hypothetical \$10,000 investment made in No Load Class shares commencement of operations (3/20/00). It assumes reinvestment of capital gains and dividends. This chart is not intended to imply any future performance.

Kinetics Small Cap Opportunities Fund



1994 - INVESTING FOR 20 YEARS - 2014

The Small Cap Opportunities Fund - Fund Information

Class	Assets* (MM)	Inception Date	Ticker	CUSIP	12b-1 fee	Expense Ratios	
						Gross	Net
Advisor A	31	Dec-01	KSOAX	494613839	0.25%	2.21%	1.89%
Advisor C	11	Feb-07	KSOCX	494613748	0.75%	2.71%	2.39%
Institutional	30	Aug-05	KSCYX	494613813	---	1.91%	1.44%
No Load	349	Mar-00	KSCOX	494613706	---	1.96%	1.64%

Monthly Performance

<u>Small Cap Fund</u> <u>(No Load)</u>	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	<u>May</u>	<u>Jun</u>	<u>Jul</u>	<u>Aug</u>	<u>Sep</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>YTD</u>	<u>Russell 2000</u> <u>Index</u>
2014	-3.1	5.2	-1.4										0.4	1.1
2013	9.9	4.2	2.7	5.0	3.7	0.2	4.7	-1.5	7.4	7.3	3.0	1.5	59.4	38.8
2012	8.8	3.4	3.1	2.6	-8.2	2.8	-0.3	3.5	3.8	1.1	1.0	3.2	26.7	16.3
2011	-1.7	2.2	0.5	3.1	-1.4	-3.2	1.5	-5.1	-15.2	11.5	-3.1	-1.4	-13.6	-4.2
2010	-3.1	2.7	4.4	3.2	-10.3	-3.6	6.5	-2.7	10.3	4.2	-0.2	3.3	13.9	26.9
2009	-5.1	-10.6	10.5	20.3	14.5	3.0	8.0	-0.9	4.8	-3.2	4.9	4.3	58.2	27.2
2008	-11.1	-4.3	-7.4	5.8	2.4	-11.3	-4.4	3.9	-20.0	-23.2	-10.4	1.9	-57.9	-33.8
2007	4.3	-0.1	2.7	2.7	4.2	0.8	-3.0	2.3	7.6	5.5	-8.1	0.2	19.7	-1.5
2006	7.0	3.2	3.9	0.2	-3.8	-0.2	-0.9	1.0	3.0	5.6	6.6	0.3	28.4	18.3
2005	-3.6	1.6	-1.0	-1.4	4.9	3.2	7.5	0.9	2.4	-4.1	1.6	1.3	13.2	4.6
2004	1.6	-1.8	-0.7	-2.4	0.9	5.6	-3.7	2.0	1.1	2.7	7.0	3.6	16.4	18.3
2003	1.9	-0.2	6.2	6.2	10.3	-0.3	1.7	7.2	5.1	7.6	3.5	3.6	66.5	47.3
2002	-1.2	-3.6	5.8	-1.2	-1.3	-3.9	-15.0	2.4	-9.9	-7.4	2.0	-0.3	-30.3	-20.5
2001	13.3	-2.1	-1.1	5.0	4.5	4.3	-0.4	-1.7	-7.6	6.6	6.3	1.5	30.6	2.5
2000				-1.6	-2.5	7.5	9.1	8.2	-9.0	-3.6	-8.2	14.3	12.1	-3.0

*Assets as of 3/31/2014. Gross expense ratios for No Load Class, Advisor Class A, Advisor Class C and the Institutional Class are reported as of 12/31/12 and referenced in the 4/30/13 respective prospectus. Net expense ratios listed for No Load Class, Advisor Class A, Advisor Class C and Institutional Class are stated as of 12/31/12 and include a voluntary expense waiver from the Investment Adviser which may be terminated at any time. Performance is net of fees.

Portfolio Top 10 Holdings



The Small Cap Opportunities Fund – March 31, 2014

Name	% of Portfolio	Horizon Kinetics' Perspective
The Howard Hughes Corporation	9.3	2010 spin-off from General Growth Properties trades at low multiple of book value even though the carrying values of real estate properties are likely severely understated.
Icahn Enterprises L.P.	8.0	Carl Icahn is a consummate activist investor as well as an owner-operator. While IEP's share price increased significantly in 2013, Mr. Icahn continues to engage in transactions with the potential to create shareholder value. Accordingly, we believe that the intrinsic value of IEP shares remains higher than the current stock price.
Texas Pacific Land Trust	6.9	Texas Pacific Land Trust is a gradual self-liquidating real estate trust, which generates cash flow via periodic land sales and oil royalties from roughly 3 million acres of owned land in Texas. The discount rate applied to the land value is usually very high, likely due to the lack of an immediate realization of value, which ultimately creates more shareholder value than would an accelerated liquidation of the Trust's assets at current prices.
The Wendy's Company	6.3	Wendy's is the second largest (after McDonalds) burger chain in the U.S, but is only nominally profitable, due to its lack of an international presence, absence of a morning menu, and lack of healthy options on the lunch and dinner menus. As a result, the shares are currently trading at a substantial discount to book value. Investors Nelson Peltz and Peter May (CEO and President of Trian Fund Management, respectively) are currently addressing these deficiencies and aim to increase Wendy's international presence to 8,000 stores from approximately 350 at present, in addition to revamping the menu and transitioning to a "fast casual" business model. Current share prices do not reflect these potential catalysts for revenue growth and margin expansion.
Dream Unlimited Corp. – Class A	6.0	DREAM is a diversified real estate investment and asset management company that was spun off from Dundee Corp. near the end of Q2 2013. The operating model combines the recurring cash flow of the asset management business with real estate and energy infrastructure balance sheet assets. We believe that the current valuation of the shares represents a fair to low multiple on the core cash flow of the company while failing to assign any value to the robust development assets.
Jarden Corporation	5.5	Jarden Corporation is a consumer brands company that acquires and manages a variety of stable, long-lived cash flow brands including Sunbeam, Mr. Coffee, Ball, Coleman, Bionaire, CrockPot, Volki, Oster, and First Alert. Owner-operators Martin Franklin and Ian Ashken own approximately 5% of the company's shares outstanding.
Onex Corp.	5.0	Private equity and asset management firm based in Toronto, Canada, and managed by owner-operator and founder Gerald Schwartz. The stock trades at a slight discount to its net asset value despite compound annual growth in NAV of 15% over the past 27 years.
DreamWorks Animation SKG, Inc. - Class A	4.6	Dreamworks is a leading animated film producer, whose growing film library is not properly reflected in its share price. Over time, the virtually cost-free revenue stream from Dreamworks' ever-growing film library should come to dominate the value of the company.
Live Nation Entertainment, Inc.	3.4	Live Nation is an entertainment and ecommerce company that produces, markets and sells tickets for live concerts globally. In 2010, the company merged the ticket sale/distribution leader Ticketmaster, and in late 2012 Live Nation laid out a three-year growth plan to increase attendance at its events. John Malone's Liberty Media acts as an owner-operator, holding approximately 26% of shares outstanding.
Starz – Class A	2.9	Starz is part of John Malone's Liberty family of companies. In early 2013, Starz and Liberty Media Corporation became separate entities via a spin-off of what is now called Liberty Media. The Starz and Encore cable channels and associated operations remained in the Starz LLC entity. The company is headed by Chris Albrecht, who previously was in charge of HBO. In addition to reporting growing subscriber numbers, Mr. Albrecht is attempting to develop original programming in order to cultivate a content library, as he had done with great success at HBO.

Holdings information is presented for illustrative purposes only, portfolio holdings are subject to change without notice and it should not be assumed that the holdings were or will be prove to be profitable. Holdings are expressed as a percentage of the total net investment and may vary over time. Equity holdings are subject to change, and may not be indicative of actual market position due to the use of call and put options.

Portfolio Statistics

The Small Cap Opportunities Fund – March 31, 2014

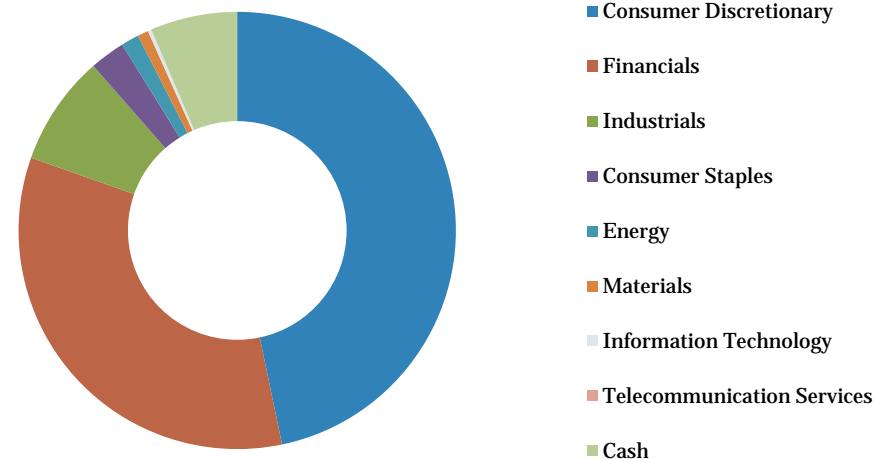
Fund Characteristics

Total Net Assets	\$420 MM
Total Number of Holdings	58
Turnover Ratio	5%
Investment Style	Global Small Cap Equity
Minimum Purchase ⁽¹⁾	\$2,500
Inception Date	3/20/00

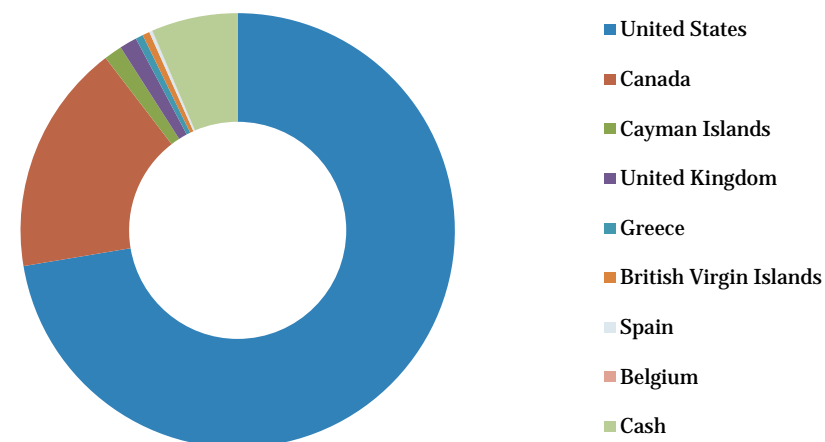
Strategy Statistics

	Fund	Russell 2000 Index ⁽³⁾
Beta	1.09	1.00
Standard Deviation	20.86	20.3
Up Market Capture Ratio	1.34	-
Down Market Capture Ratio	0.97	-
Sharpe Ratio	0.45	0.46
Weighted Avg. Mkt. Cap. ⁽²⁾	\$3,844	\$1,855
Median Market Capitalization ⁽²⁾	\$1,495	\$727
Price to Book	2.15	2.2
Price to Earnings	19.94	20.4
Return on Equity	6.82%	6.8%

Sector Allocation, %



Country Allocation, %



•The traditional GICS sector classification of 'Financials' does not accurately reflect what we believe are the true underlying business models of several companies in the portfolio.

¹ Relates to No-Load, A-Class and C-Class shares only. Institutional class has a \$1 MM minimum.

² In Millions

³ Statistics for the iShares Russell 2000 ETF. Source: FactSet

Appendix

Murray Stahl

Chairman, Chief Investment Officer

Murray is Chairman of the Board of Horizon Kinetics and was a co-founder of the Firm. He has over thirty years of investing experience and is responsible for overseeing the Horizon Kinetics Research Team. Murray also serves as Chairman of the Firm's Investment Committee, which is responsible for all portfolio management decisions. Previously, Murray spent 16 years at Bankers Trust Company (1978-1994) as a senior portfolio manager and research analyst. As a senior fund manager, he was responsible for investing the Utility Mutual Fund, along with three of the bank's Common Trust Funds: The Special Opportunity Fund, The Utility Fund, and The Tangible Assets Fund. He was also a member of the Equity Strategy Group and the Investment Strategy Group, which established asset allocation guidelines for the Private Bank. By 1994, Murray managed approximately \$600 million in trust and fund assets and was deeply involved in new product development. Murray received a BA and MA from Brooklyn College and an MBA from Pace University.

Douglas Kramer

Chief Executive Officer

Doug joined Horizon in 2010 as CEO. He has over twenty years of experience building businesses and serving clients in the investment management industry. He is a board member of Horizon Kinetics LLC. Prior to Horizon Kinetics, Doug was a Managing Principal of Quadrangle Group. Prior to Quadrangle, Doug was a Partner of Goldman, Sachs & Co. where he served as Chief Investment Officer and head of the Global Manager Strategies Group within Goldman Sachs Asset Management (GSAM). Doug was responsible for manager selection across all traditional asset classes for Goldman's private wealth management businesses globally. In addition, Doug oversaw the strategic development of GSAM's Institutional Fiduciary Management business where he served as Chief Investment Officer. Prior to Goldman Sachs, Doug worked at Columbia Energy Group in Houston, TX and as a portfolio manager at Fischer Francis Trees & Watts, Inc. where he managed corporate and mortgage-backed fixed income portfolios. Doug has a BS from the Wharton School of the University of Pennsylvania and an MBA with Beta Gamma Sigma honors from Columbia University.

Steven Bregman

President

Steven is the Portfolio Manager of Horizon's Core Value strategy and was a co-founder of the Firm. Steven serves on the Investment Committee, the Board and is a senior member of Horizon Kinetics' Research Team, with oversight responsibilities for all research reports produced by the Firm. Previously, he was a senior investment officer in the Private Bank at Bankers Trust Company (1985-1994), where he was a member of the Institutional/Individual Group responsible for the bank's larger individual relationships and for setting equity investment guidelines for the Private Bank. Steven also served as a member of the Special Situations Equity Strategy Group, and in a variety of new product development projects. By 1994 Steven managed approximately \$600 million in private client assets. He received a BA from Hunter College.

Peter Doyle

Managing Director

Peter is a managing director of Horizon Kinetics and a senior member of its Research Team. He is a member of the Investment Committee and the Board and manages customized portfolios for a number of Horizon Kinetics' private clients. Peter is also the President of the Kinetics Mutual Funds, Inc., a series of U.S. mutual funds managed by Kinetics Asset Management LLC, a subsidiary of Horizon Kinetics. Previously, Peter was with Bankers Trust Company (1985-1994) as a Senior Investment Officer, where he also served on the Finance, Utility and REIT Research sub-group teams. Peter received a BS from St. John's University and an MBA from Fordham University.

Thomas Ewing

Managing Director

Tom is a Managing Director, member of the Executive Committee and was a co-founder of the Firm. In addition to serving on the Executive Committee and Investment Committee. Tom is instrumental in the creation of new Horizon Kinetics investment strategies. Prior to joining Horizon Kinetics, Tom was a Marketing Director with Smith Barney's Capital Management Division (1989-1991) and then a Financial Consultant at Wheat First Butcher Singer (1991-1996). Tom received a BA from Washington & Lee University.

Hugh Ross

Chief Operating Officer

Chief Operating Officer and a member of the Executive Committee. Hugh oversees all non-investment functions for Horizon Kinetics. Prior to joining Horizon Kinetics, Hugh served as the Chief Operating Officer of the Global Manager Strategies Group within Goldman Sachs Asset Management (GSAM), and immediately prior to this, he served as a compliance officer for both GSAM and Goldman's Private Wealth Management business. Prior to joining Goldman Sachs, Hugh served as an Associate Counsel for ChaseMellon Shareholder Services and also worked as an attorney with a securities industry boutique law firm whose practice focused on broker/dealer and investment adviser regulatory matters. Hugh received a BBA from Emory University, a JD from New York Law School.

Jay Kesslen

General Counsel

Jay joined the Firm in 1999 and currently serves as General Counsel and is the assistant secretary of the Board. Jay is responsible for managing all legal and compliance matters for the Firm. Jay is also the Firm's Anti-Money Laundering Officer and serves as Assistant Secretary for the Kinetics Mutual Funds, Inc., a series of U.S. mutual funds managed by Kinetics Asset Management, LLC, a subsidiary of Horizon Kinetics. Jay holds a BA in Economics from the State University of New York at Plattsburgh (cum laude) and a JD from Albany Law School.

Discipline Through Written Research

Contrarian Research Report

Est. April 1995

Details out-of-favor, turnaround, restructuring or distressed situations with sufficiently discounted valuations as to provide an asymmetrically favorable risk/return profile.

The Spin-off Report

Est. February 1996

Provides in-depth, fundamental analysis of all domestic tax-free spin-offs. These securities generally result from large companies divesting small subsidiaries in a way that bypasses traditional Wall Street coverage, often resulting in discounted valuations.

The Fixed Income Contrarian

Est. October 2000

Identifies convertible or debt securities with an asymmetric return profile – those that provide an equity-level return in the positive case, but with limited expected risk of loss in the negative case – as well as selected arbitrage opportunities.

The Devil's Advocate Report

Est. August 2000

Provides short-sale recommendations on highly-visible, large-capitalization, widely-held stocks.

The Stahl Report

Est. March 2004

Recommends undervalued or misunderstood opportunities in large-capitalization equities for which it is likely that asymmetrically attractive risk/reward outcomes can be realized.

The Global Contrarian Research Report

Est. April 2008

Identifies companies primarily in Asia and Western Europe with earnings dependent upon their local economies, rather than the U.S. market, as these types of companies offer genuine international diversification.

The Global Spin-off Report

Est. March 2010

Provides in-depth fundamental analysis of international, tax-free spin-offs. These securities generally result from large companies divesting small subsidiaries in a way that bypasses traditional Wall Street coverage, often resulting in discounted valuations.

The Special Situations Report

Est. May 2012

Covers select event-driven opportunities globally and may include investments in equity, fixed income and derivative securities associated with those companies involved in transactions such as carve-outs, partial share distributions, share exchanges, recapitalizations, rights offerings, mergers and acquisitions and other transformative corporate actions.

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Beta: A statistic that measures the volatility of the fund, as compared to that of the overall market. The market's beta is set at 1.00; a beta higher than 1.00 is considered to be more volatile than the market, while a beta lower than 1.00 is considered to be less volatile. The Beta has been calculated using data since the fund's inception.

Standard Deviation: A statistical measure of portfolio risk used to measure variability of total return around an average, over a specified period of time. The greater the standard deviation over the period, the wider the variability or range of returns and hence, the greater the fund's volatility. The standard deviation has been calculated since inception.

Up Market Capture Ratio: A statistical measure of an investment manager's overall performance in up-markets. The up-market capture ratio is used to evaluate how well an investment manager performed relative to an index during periods when that index has risen. The up-market capture ratio has been calculated since inception.

Down Market Capture Ratio: A statistical measure of an investment manager's overall performance in down-markets. The down-market capture ratio is used to evaluate how well or poorly an investment manager performed relative to an index during periods when that index has dropped. The down-market capture ratio has been calculated since inception.

Sharpe Ratio: A statistical measure that uses standard deviation and excess return to determine reward per unit of risk. A higher Sharpe ratio implies a better historical risk-adjusted performance. The Sharpe ratio has been calculated since inception using the 3-month treasury bill for the risk-free rate of return.

Weighted Avg. Mkt. Cap: The mean market capitalization (value of outstanding shares) of a basket of stocks, taking into account the relative weight of each investment.

Median Market Capitalization: The median market capitalization (value of outstanding shares) of a basket of stocks.

Price to Book Ratio: The harmonic weighted average of the price/book (P/B) ratios of the equity securities referenced. The ratio calculated by dividing the current price of the stock by the company's book value per share (assets minus liabilities).

Price to Earnings Ratio: The harmonic weighted average of the price/earnings (P/E) ratios of the equity securities referenced. The P/E ratio is calculated by dividing the current price of the stock by the trailing one year earnings.

Return on Equity: The amount of net income returned as a percentage of shareholders equity. Return on equity measures a corporation's profitability by revealing how much profit a company generates with the money shareholders have invested.

Turnover Ratio: A measure of how frequently assets within a fund are bought and sold by the managers represented over a one year period.

Allocation Box: The allocation box has been created by Kinetics. The horizontal axis of the box is divided into three investment style classifications: Value, Core (a blend of Value and Growth) and Growth. The vertical axis is divided into three categories based on individual company size: large, mid and small. Generally, the 400 largest companies in the U.S. are considered Large, the next 1000 largest are Mid and the remainder are Small. Classifications made by Kinetics are for representative purposes only and may change at any time without notice.